

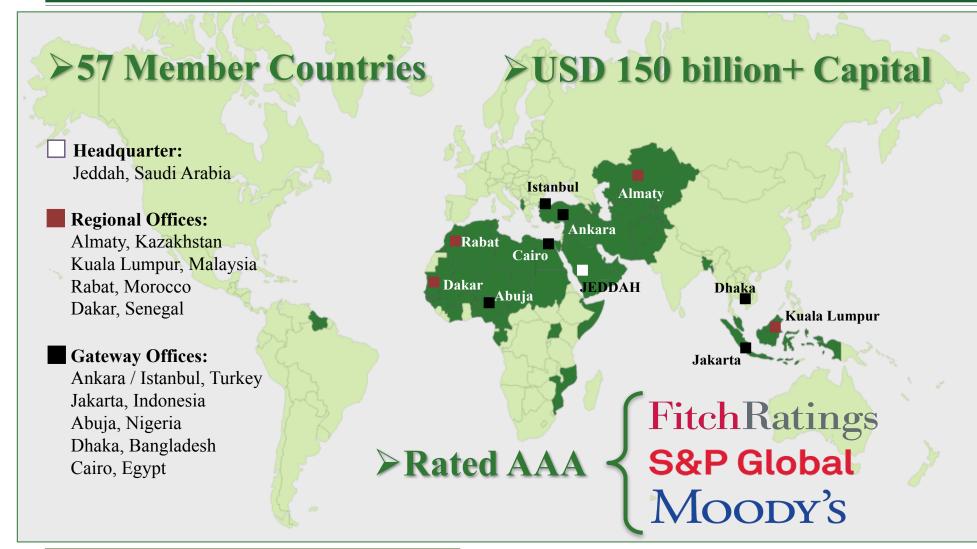
Session III: Introduction to IMPACT and Overview of IDBG Islamic Microfinance Operations Toolkit



Mehmet Fehmi Eken Islamic Finance Specialist Islamic Research and Training Institute Islamic Development Bank



Islamic Development Bank Group — Global Perspective







Islamic Development Bank Group - Milestones

Lead the Development of a Dynamic and Comprehensive Islamic Financial Services Industry



Encourage Intra-trade among Organization of Islamic Cooperation (OIC) Member Countries

1981





1994

2008

Provide Shari'ah-compliant Export Credit Insurance and Insurance **Facilities**

1999

2005

Improve the Income of the Poor by Creating Jobs and Promote the Development of Human Capital



Promote Private Sector Development by Providing a Wide Range of Shari'ah-compliant Financial Products and Services



Islamic Solidarity Fund for Development

The Poverty Reduction Arm of the Islamic Development Bank Group





Agenda

1 Why IsDB is going into Islamic Microfinance?

2 IsDB's value proposition on Islamic Microfinance

Overview of the IMPACT Program





1

Why IsDB is going into Islamic Microfinance?





The Leadership Support



The role of Islamic banks and financial institutions should not be restricted to finance big infrastructure projects, but should also be extended to supporting the private sector and particularly the MSMEs, through innovative modes of financing like the **Islamic Microfinance**.

From Keynote Speech by Dr. Bandar M. H. Hajjar, President, Islamic Development Bank (IsDB) Group at 42nd Annual Meeting of Islamic Development Bank (IsDB) Group in Jeddah, KSA.





The Leadership Support



IsDB in collaboration with other partners is developing the enabling environment for **Islamic Microfinance**, establishing microfinance institutions and financing projects, which have Islamic microfinance as a component for agriculture and rural development.

From Keynote Speech by Dr. Ahmad Mohamed Ali, Former President, IsDB Group at Indonesia International Conference on Islamic Finance 2014, in Surabaya, Indonesia





IsDB Group Philosophy

Guinea: 650 Microfinance activities were able to benefit from IsDB's funding Bangladesh and Egypt: IsDB funded 2,000 M/SME entrepreneurs on ICT*

Jordan and Yemen: IsDB helped Govts to transform lives of millions in refugee camps (Social Safety Nets program)

Promotion of IFIS

Cooperation Among Member Countries

Burkina Faso:

211 new water points constructed, 81 repaired, and 277 new pumps installed Poverty Alleviation

Indonesia:

Under the ICDD**
program, US\$450
million was provided
to help around 4,700
urban communities

Morocco and Mozambique: IsDB funded projects which brought electricity to the rural





Main Priority Areas

Intra-industry
Trade among
Member Countries





Human Development

Agricultural Development and Food Security





Private Sector Development

Infrastructure Development





Research and Development





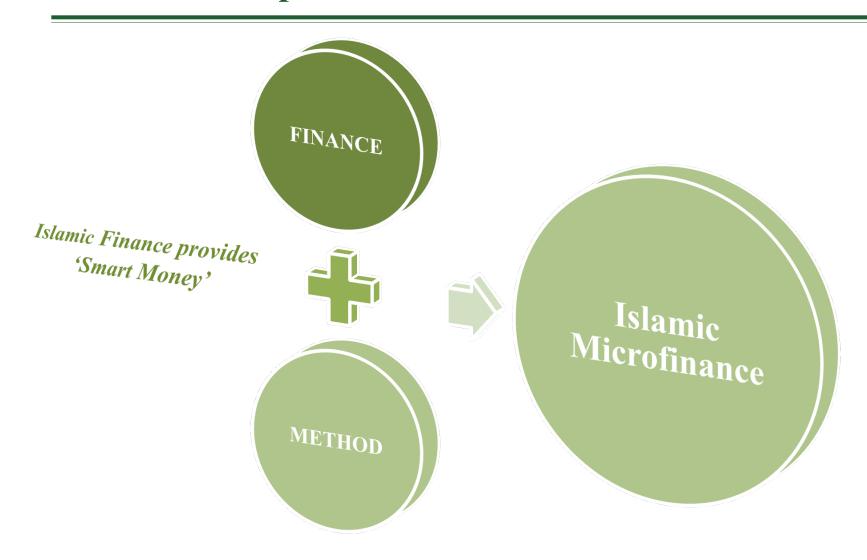
2

IsDB's Value Proposition on Islamic Microfinance





Economic Empowerment with Islamic Microfinance







How IsDB helps MFIs to provide 'Smart' Money?



Musharakah Mutanaqisah Musharakah Mudaraba

Smart Money

Murabaha Qard Hassan Ijarah Salam

Istisna'

EQUITY

Require Oriented

Financing





How IsDB supports MFIs?

- Lines of Microfinance
- Microfinance Loans
- Restricted Mudaraba
- TA Grants







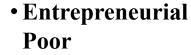




• MFIs

• Microfinance Products







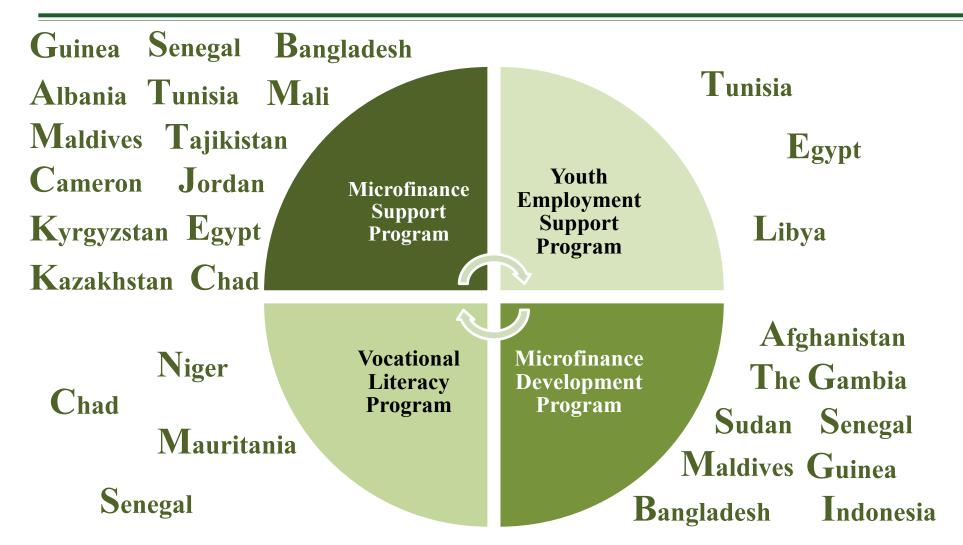


- Governments
- Banks





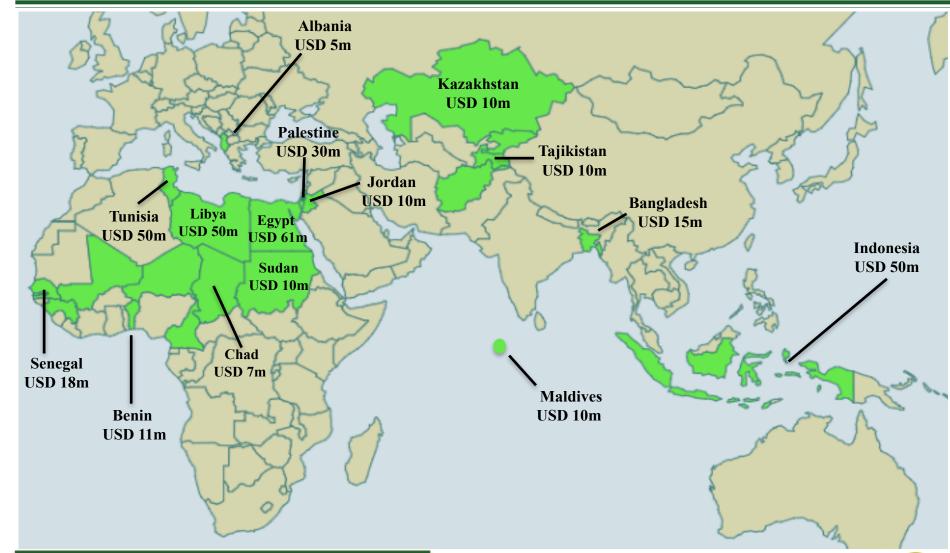
IsDB's Islamic Microfinance Operations







IsDB's Flagship Islamic Microfinance Operations







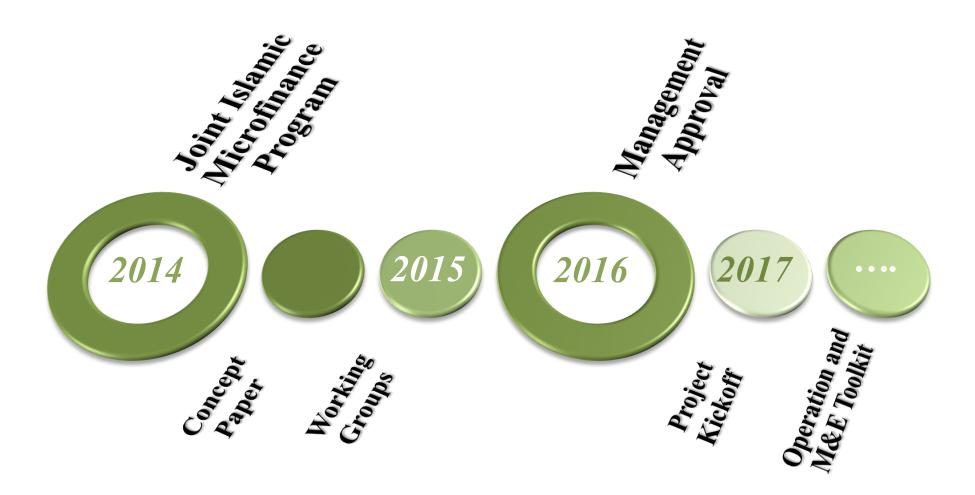
3

Overview of the IMPACT Program





Background of the IMPACT Program







IMPACT Program & IDBG 10-Year Strategy

Economic and Social Infrastructure

Private Sector Development

IMPACT Program

Inclusive Social Development

Cooperation between MCs

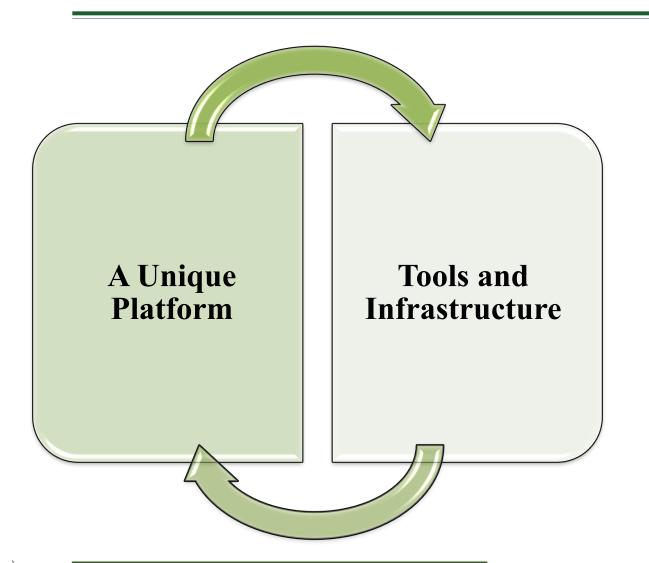
Islamic Finance Sector Development

10-Year Strategy





The Goal of the IMPACT Program



OUTCOME

- Toolkits
- Best Practices
- Implementation Standards
- Capacity Building Curriculum
- Technology Systems

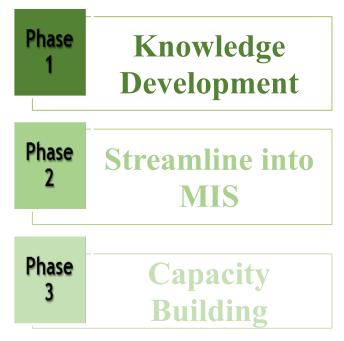




Description of the IMPACT Program

PILLARS

- Operations
- Monitoring & Evaluation
- Policy & Standards
- Technology
- Advocacy





- Toolkits
- Best Practices
- Implementation Standards
- Capacity Building Curriculum
- Technology Systems





Operations Toolkit for Microfinance Institutions

Objective

- Consolidate and Develop Best Practices
- Introduce Shari'ah Compliance
- Product Development

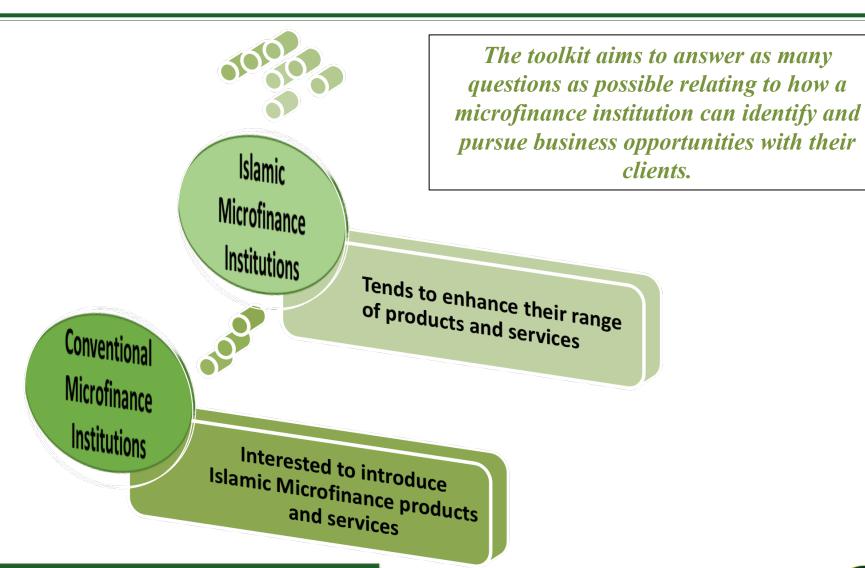
Output

Deliver an Inclusive Operational Toolkit





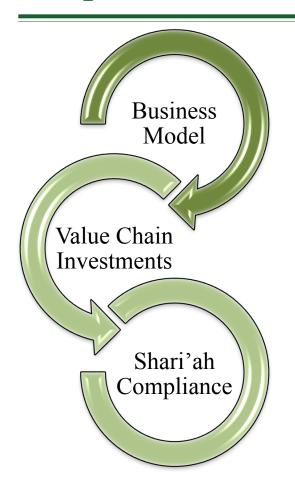
Target Users of the Operations Toolkit







Purpose and Use of the Operations Toolkit



Toolkit

- is not to replace the available toolkits
- does not intend to replace the SOPs
- helps to develop new business opportunities for investments
- proposes modifications of existing processes
- develops MFIs capacity with the value chain through practical approaches

The toolkit plans to help Microfinance Institutions to improve their efficiency and productivity, including by providing a common Shari'ah Governance Framework.





Content of the Operations Toolkit

Assessment & Methodology **Strategy Product Manual Product** Value Chain **Development**





Content of the Operations Toolkit – I

METHODOLOG Y

Promoting
Islamic
Microfinance for
the Poor

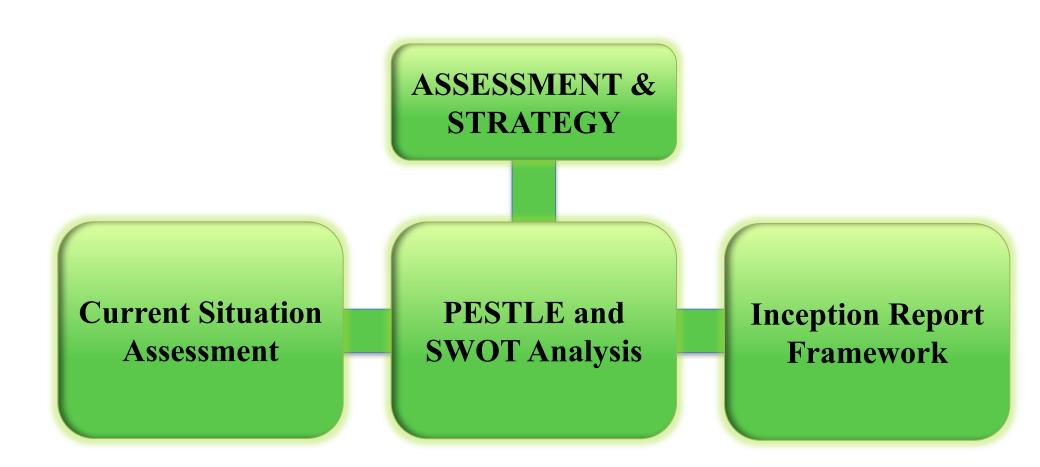
IsDB Approach
in Assisting the
Poor with
Inclusive Islamic
Finance

Smart Islamic
Microfinance and
Islamic
Microfinance
Checklist





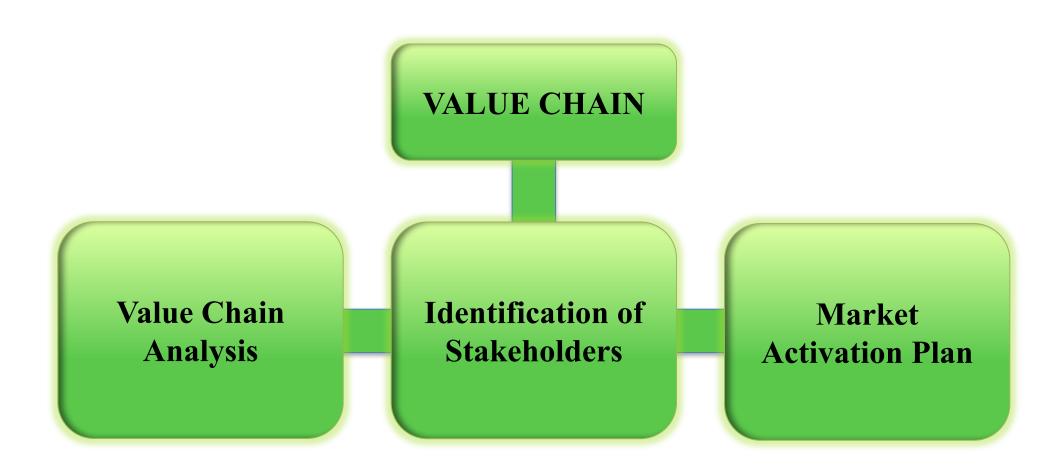
Content of the Operations Toolkit – II







Content of the Operations Toolkit – III







Content of the Operations Toolkit – IV

PRODUCT DEVELOPMENT

Market Research and Client Surveys

Product Concept,
Design, Costing
as well as Pricing

Business Plan Template





Content of the Operations Toolkit – V

PRODUCT MANUAL Product Manuals Shari'ah Accounts for the Various **Compliance** Management **Guidelines Products Checklist**





Partners and the Way Forward



Amanah Ikhtiar Malaysia

Best Islamic Microfinance Institution Award 2013, 2014 and 2015 by Global Islamic Finance Award (GIFA)



Largest Islamic Microfinance Institution in the world and the Best Rated Bank Award for CAMELS rating 2012



Palestine International Award for Excellence and Creativity 2011 and Arab Creativity Award 2015

EFICA Award winner and CGAP Islamic Microfinance Challenge Runner-up















Contact: meken@isdb.org

PO Box 54069 Jeddah 21514 Kingdom of Saudi Arabia

http://www.isdb-pilot.org/

Together We Build a Better Future

Disclaimer

© 2017 IsDBG, a Multilateral Islamic Organization, based in Jeddah, Kingdom of Saudi Arabia. All rights reserved. The IsDBG names & logos are registered trademarks. The information provided herein is confidential & for the sole use of intended recipient with discretion. Any other use, disclosures or reproduction of any information contained herein is strictly prohibited. This package & any additional information provided must be returned to IsDBG upon the request of IsDBG.